DURHAM SOLUTIONS LLC

Fleet Acquisition | Vehicle Sourcing | Wholesale Remarketing

Service-Disabled Veteran-Owned Small Business (SDVOSB)

UEI WU1SK649Z7A4
CAGE 15YB1
SDVOSB · VOSB

COMPANY OVERVIEW

Durham Solutions LLC brings automotive procurement and operations discipline to the federal marketplace. The firm supports government fleet acquisition, vehicle sourcing, and wholesale remarketing, led directly by a U.S. Army veteran with 12+ years in the field.

CORE COMPETENCIES

- Vehicle and fleet acquisition, sourcing, and dealer-to-dealer brokering
- Wholesale remarketing and disposal strategy for fleet inventory
- Condition-based pricing and vehicle valuation
- Acquisition process design: grading standards, inspection protocols, unit tracking
- Vendor and transportation rate negotiation
- Supply and logistics operations, including petroleum and distribution

DIFFERENTIATORS

- 12+ years in automotive procurement and operations
- U.S. Army veteran; 92F Petroleum Supply Supervisor (Staff Sergeant, E-6)
- Direct principal engagement, no handoff to junior staff
- Master's in Management; M.A. in Professional Communication (in progress)
- Deterministic, auditable systems delivered as documented process

PAST PERFORMANCE (COMMERCIAL)

- Raised wholesale profitability from 18% to 42.6% in a single quarter through standard processes, one-on-one training, and observation
- Renegotiated vehicle transport rates from $1,200 to $850 per unit (29%) for a four-store buying operation
- Designed a used-vehicle acquisition operating system from zero (grading, recon tiering, inspection protocols, unit tracking) and grew throughput from 150 to 220 units per month

COMPANY DATA

LEGAL NAME
Durham Solutions LLC

UEI
WU1SK649Z7A4

CAGE CODE
15YB1

BUSINESS SIZE
Small

SOCIOECONOMIC
SDVOSB, VOSB

NAICS CODES

PRIMARY
425120 - Wholesale Trade Agents and Brokers

SECONDARY
423110 - Automobile and Other Motor Vehicle Merchant Wholesalers

CERTIFICATIONS

SBA VetCert
SDVOSB & VOSB - Certified 04/2026, renews 04/2029

SAM.gov
Active - renews 07/2027

CONTRACTING

ARRANGEMENTS
Open to prime, subcontract, and teaming

READY FOR
Micro-purchase & simplified acquisition threshold

PERFORMANCE
Nationwide - remote and on-site

CONTACT

POINT OF CONTACT
Patrick Durham, Founder

EMAIL
durhamsolutionsaz@gmail.com

LINKEDIN
linkedin.com/in/patrickdurhamveteran

LOCATION
San Tan Valley, AZ